

Doing Business in Dubai



PLAY PICMONIC

English Widely Used

English Used

Polite Phrases in Arabic Considered Good Manners

Arabic Phrases

Emirati Businesses

Most Businesses are Family Run

Family Business

Required to Meet Junior Members Before Meeting Decision Maker

Meeting Junior Member Before Meeting Decision Maker

Business Meetings

Punctuality is Not Highly Valued

Tossing Out Watch

Meetings May be Disrupted by Phone Calls or Personal Matters

Disrupted by Phone

Non-alcoholic Drink at the Beginning

Non-alcoholic Drink

Deals Discussed Over Meals

Discussing Deal with Meal

Large Emphasis on Verbal Agreements

Speech-bubble Agreement